



# Aitec/Rockefeller BPO Meeting

17<sup>th</sup> June 2009

**Founding Partners**

telesystem

accenture  
*High performance. Delivered.*

**Global Partners**



Canadian International Development Agency  
Agence canadienne de développement international

**Africa Region Partners**

Microsoft®

KPMG

**East Africa Partners**

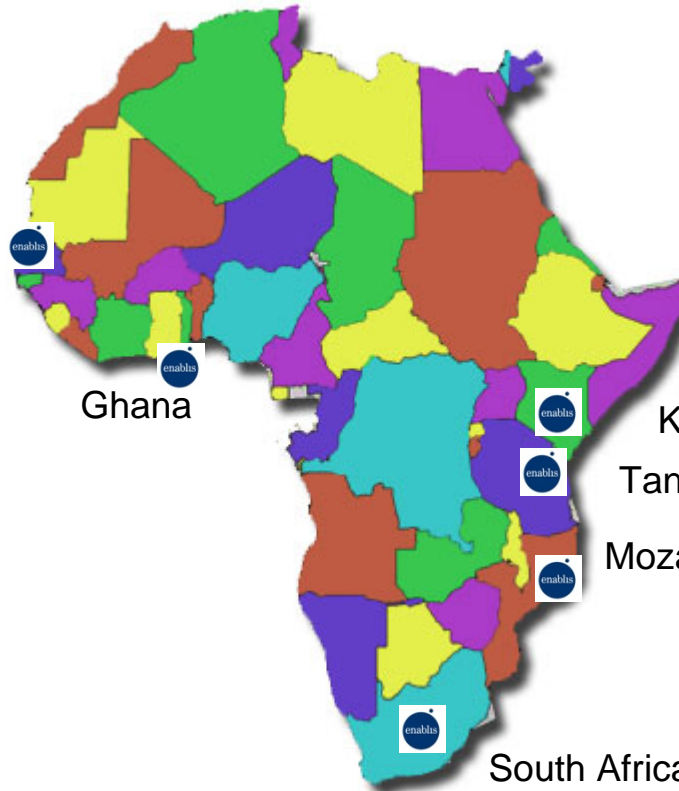


Safaricom FOUNDATION

# Enablis in Africa



Senegal



Ghana

Kenya

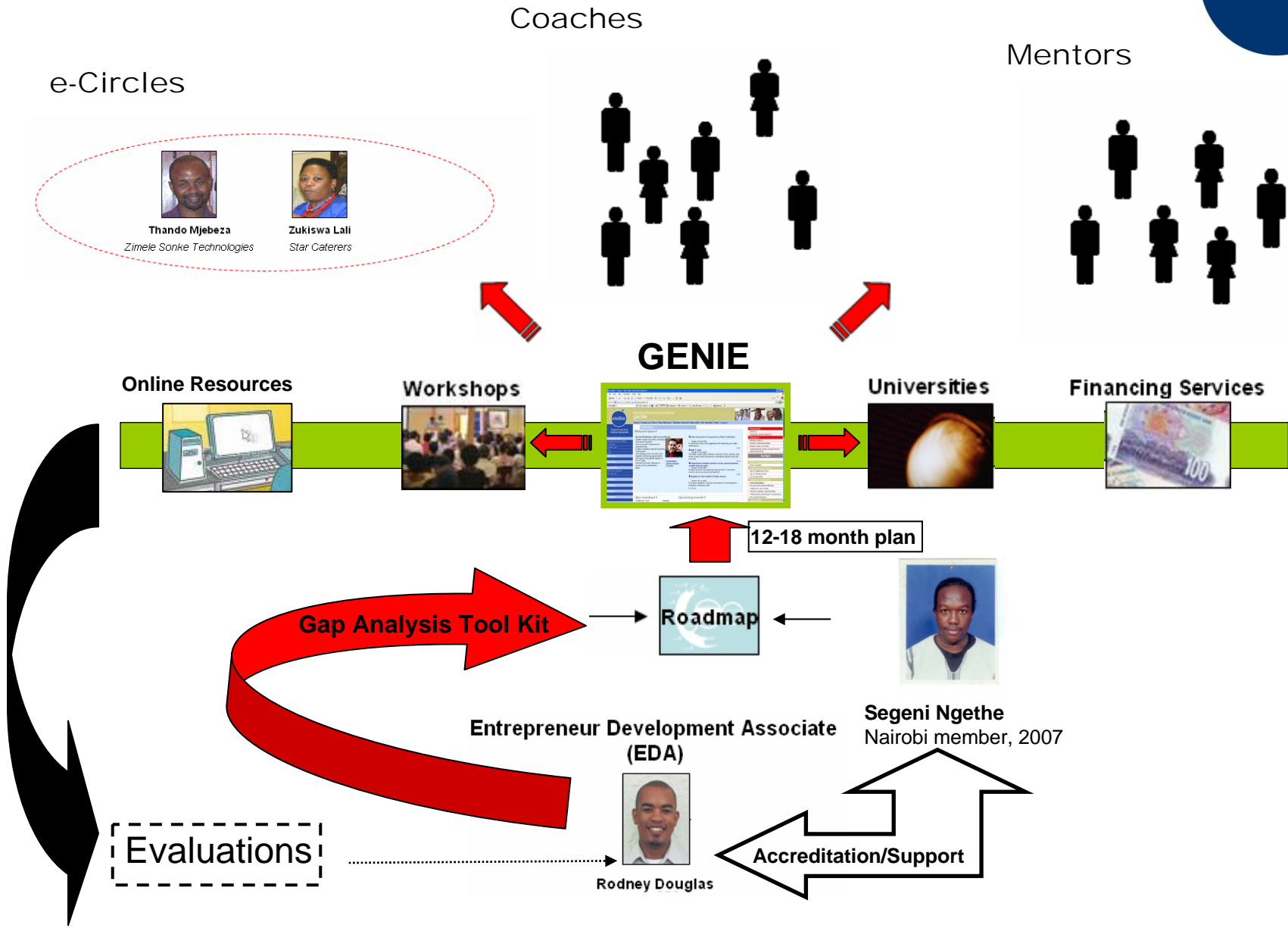
Tanzania

Mozambique

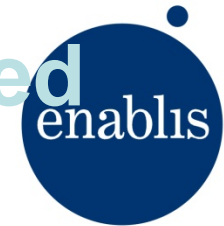
South Africa



# Enablis Technical Assistance Model: Tailored Solutions For Entrepreneurs In Africa



# GENIE and the Outsourcing/Shared Resources Model

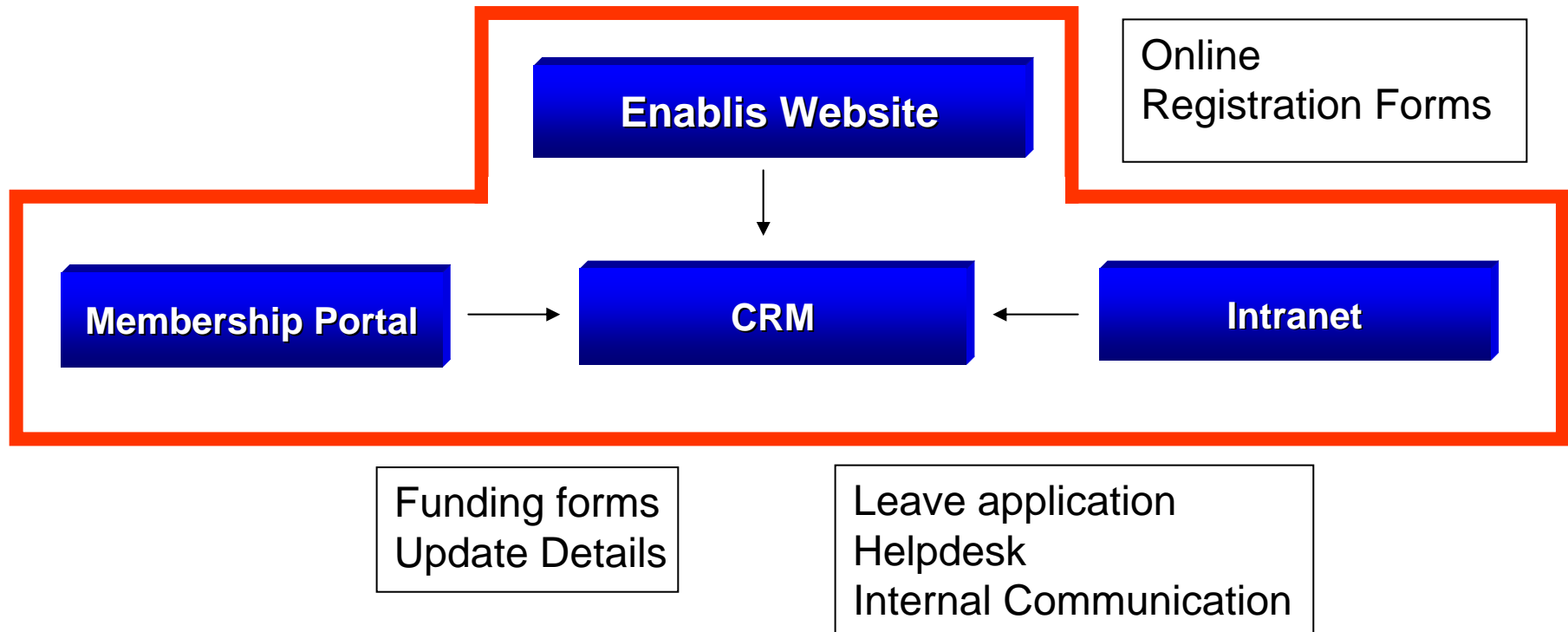


- **GLOBAL ENABLIS NETWORK INFORMATION EXCHANGE.**
- GENIE – is an Enablis member portal, linking Enablis members with each other and to tender information, business resources (including an Online Resource Centre), on-line experts and more.
- Provides a Back Office and Front Office solution supporting more than 10 Chapters (regional offices in East and Southern Africa)

# Genie



## Genie Elements



# Question?



- Can the same model be replicated by NGOs in Kenya?
- Enablis BPO Mission
  - ‘Create of a service bureau to provide outsourced or shared services (I.T, legal, accounting, HR, document management e.t.c)’*

# The Participating NGOs will need to address

The logo for 'enablis' is a dark blue circle with the word 'enablis' written in white lowercase letters inside it.

- Legal and Administrative Structure
  - Equity participation by the interested NGOs
  - Registration and necessary approvals
- HR Component
  - Board and Management Team
  - Staffing Needs
- Operations
  - Business services
  - Layout and design plan
  - I.T Infrastructure (Hardware, Internet connectivity - Bandwidth e.t.c.)
  - Service providers (ISP, Tele – communications e.t.c)

# Key Benefits for the NGO Sector

The logo for 'enablis' is a dark blue circle with the word 'enablis' written in white lowercase letters inside it.

enablis

- Leverage on labor and infrastructure facilities thus reducing manpower and operational costs and CAPEX
- Ease tedious back office operations to enable the NGOs concentrate on their core businesses
- Gain access to a skilled and trained manpower at manageable costs

# Benefits cont..



- Enable better service provision to the target populations
- Trigger regional economies if set up in the rural areas
- Grow dependent industry e.g. catering, security, transport services (home pick ups), facilities management e.t.c.
- Cost effectiveness

